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# **Results for First Three Quarters of Fiscal 2019, ending September 30, 2019**

August 2019

**FinTech Global Incorporated** Mothers Stock Code: 8789

http://www.fgi.co.jp/english/

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Revenues significantly higher, reflecting opening of Moominvalley Park.

Although FGI showed cumulative loss over first three quarters of fiscal 2019, owing to impact of expenses in preparation for opening of Moominvalley Park and a ¥ 365 million impairment loss on corporate investment, the Company showed improvement in the third quarter (April – June 2019), posting final profit of ¥ 34 million.

- Metsä site fully open (Metsä Village in November 2018 and Moominvalley Park in March 2019). Actively rolled out various strategies, including events to attract visitors. Capitalized on high travel and leisure activity demand during spring vacation and Golden Week (skipping-stone holidays at end of April and early May) and recorded one-millionth visitor on July 26, based on cumulative guest count from November 2018.
- Increase in asset investment exits.
- Shares in Adacotech Incorporated, a subsidiary in FGI's investment portfolio, were picked up by a venture capital fund under a third-party allocation of shares. As an FGI affiliate accounted for by the equity method, Adacotech's change in status led to booking of ¥120 million in extraordinary profit (gain on change in equity) on a consolidated basis.

#### Fiscal year-end performance forecast being closely examined

- In investment banking business, progress on performance front delayed mainly by impairment loss on corporate investment.
- In entertainment service business, burden of expenses during preparation for opening of Metsä site was heavy but segment loss is quickly improving since full-scale opening of site. Fueling business results on a consolidated basis.

(Measures to meet fiscal year-end targets)

- In investment banking business, emphasis will be on arrangement transaction services, including M&A-related services, sales of subdivided real estate investment products and investment exits.
- In entertainment service business, focus on measures to attract all types of guests to Metsâ.

Management will carefully track progress of these segments, and if changes to performance forecast are thought to be necessary, management will immediately issue an update.

### **Fiscal 2019 First Three Quarters: Consolidated Performance**

	Fiscal 2018		Fiscal	2019		YOY	YOY	Fiscal 2019	Progress
(Millions of yen)	First Three Quarters	1 Q	<b>2</b> Q	<b>3</b> Q	First Three Quarters	Change Amount	Change Ratio	Full Year (Forecast)	toward goal
Revenues	2,286	1,020	2,257	3,411	6,689	4,402	192.5%	11,040	60.6%
Gross profit	1,319	455	495	1,324	2,275	955	72.4%	6,880	33.1%
Operating income(loss)	(1,095)	(747)	(720)	160	(1,307)	(211)	_	510	_
Ordinary income(loss)	(1,197)	(804)	(762)	121	(1,445)	(247)	_	310	_
Profit/(loss) attributable to owners of the parent	(874)	(599)	(645)	34	(1,210)	(335)	_	 Note1	_
ЕВІТДА	(1,024)	(679)	(568)	416	(831)	192	_	_	_

Note1: Forecast not provided.

Note2: EBITDA is calculated by adding depreciation and amortization of goodwill to operating profit

### **Business Summary by Segment - 1**

Unit: Millions of yen

Revenue, gross profit and operating income include intersegment transactions.

		Fiscal 2018		Fiscal	2019			
Reporting Segments		First Two Quarters	1Q	2Q	3Q	First Three Quarters	YOY Change	Key Consolidated Subsidiaries
	Revenue	1,921	405	975	1,230	2,611	690	FinTech Global
Investment Banking Business	Gross Priofit	1,186	249	130	466	846	(340)	FinTech Asset Management FinTech Global Trading, FGI Capital Partners
	Operating income	401	(128)	(276)	26	(378)	(779)	FinTech M&A Solition,SGI-Group
	Revenue	294	182	263	148	593	298	
Public Management Consulting Business	Gross Priofit	128	88	149	78	316	187	Public Management Consulting Corporation Geoplan Namtech
U	Operating income	(59)	10	65	(3)	72	132	
	Revenue	103	484	1,078	2,122	3,685	3,582	Moomin Monogatari
Entertainment Service Business	Gross Profit	36	131	228	808	1,168	1,132	Hanno Local Resource Utilization LLC Rights and Brands Japan
	Operating income	(639)	(392)	(299)	346	(345)	294	Toranomon Ham
	Revenue	13	7	13	3	24	10	
Others	Gross Profit	13	7	13	3	24	10	Adacotech Incorporated
	Operating income	(14)	(4)	0	(8)	(12)	1	
Adjustment	Revenue	(46)	(60)	(73)	(93)	(226)	(180)	
(Elimination of transactions among segements and	Gross Profit	(45)	(21)	(26)	(32)	(80)	(35)	
corporate expenses)	Operating income	(783)	(232)	(210)	(201)	(644)	138	
Amount Booked on	Revenue	2,286	1,020	2,257	3,411	6,689	4,402	
Consolidated	Gross Profit	1,319	455	495	1,324	2,275	955	
Statement of Income	Operating income	(1,095)	(747)	(720)	160	(1,307)	(211)	

1. SGI-Group B.V. and the subsidiaries fell under consolidation in the second quarter of fiscal 2018, and FinTech M&A Solution, Inc., and Geoplan Namtech Inc. fell under consolidation in the third quarter of fiscal 2018. Plan to remove Geoplan Namtech from scope of consolidation in fourth quarter of fiscal 2019.

2. Rights and Brands Japan fell under consolidation in the first quarter of fiscal 2019.

3. Adacotech removed from scope of consolidation at end of third quarter of fiscal 2019.

4. The ¥644 million operating loss for the first three quarters of fiscal 2019, under adjustment, includes intersegment elimination (¥182 million in the first three quarters of fiscal 2019) as well as corporate expenses (¥827 million in the same period) that are not allocated to any reporting segment. Corporate expenses are general and administrative expenses not associated with any reporting segment, mainly because it is difficult to justifiably allocate such expenses to any particular reporting segment.



### **Investment Banking Business—Revenues and gross profit by service**



Note: Intersegment transactions, such as rental income from Metsä Village facilities that the investment banking business receives from the entertainment service business, use non-eliminated values.

#### Gross profit dropped 28.7% year on year, mainly owing to impairment on corporate investment

- Fee income on transaction services was up on M&A agency services but down on real estate asset management and agency services.
- Booked revenue from master lease agreement with Moomin Monogatari for Metsä Village.
- Increase in asset investment exits pushed revenue up.
- Corporate investment activities benefited from revenue on successful drug development project in third quarter, but results negatively impacted by aggregate impairment loss of ¥365 million.
- Aircraft asset management activities through subsidiaries brought under consolidation in second quarter of fiscal 2018 trended in a favorable direction.

Revenues were up ¥3.5 billion year on year, fueled by opening of Metsä and consolidation of Rights and Brands Japan. Expense burden heavy leading up to Metsä opening, which kept segment in loss position. However, loss is considerably less compared with a year ago. Crowd-drawing measures included numerous events to raise appeal of Metsä as destination for fun and leisure.

Event highlights:

- teamLab: Digitized Lakeside and Forest" (December through March)
- "Forest and Lake and Umbrella" (June through July \*Extended due to favorable reviews)

Breakdown of Profit/(Loss)	First three quarters of fiscal 2018	First three quarters of fiscal 2019	(Millions of yen) Change
Revenues	103	3,685	+3,582
Metsä	52	2,699	+2,646
Income from licensing, anime broadcasting rights	_	935	+935
Other	50	50	+0
Cost of revenues	66	2,517	+2,450
Gross profit	36	1,168	+1,132
Selling, general and administrative expenses	675	1,514	+838
Segment income/(loss)	(639)	(345)	+294
EBITDA Note: 1 Segment breakdown uses non-eliminated va	(638)	59	+698

Note: 1. Segment breakdown uses non-eliminated values.

2. EBITDA is calculated by adding depreciation and amortization of goodwill to operating profit

### **Fiscal 2019 First Three Quarters: Business Summary by Segment**

		Higher revenues from M&A-related services. Making progress on asset investment exits.
Investment Banking Business	Investment banking services	<ul> <li>In M&amp;A-related services, launched in fiscal 2018, favorable increase in number of contracts.</li> <li>In real estate asset management and agency services, fewer exits led to a year-on-year decrease in revenues.</li> <li>Asset investment delivered higher revenues year on year, thanks to real estate investment exits. Packaged subdivided real estate investment products. Created trust beneficiary rights and sold some of these rights. Going forward, will continue such marketing activities.</li> <li>Favorable demand in aircraft asset management (statement of income included in consolidated accounts since second quarter of fiscal 2018).</li> </ul>
Corporate investment Busin	Supporting growth of investment portfolio (including subsidiaries).	
		<ul> <li>New investments into fund targeting projects/businesses in life science sector.</li> <li>Incurred ¥360 million impairment loss in second quarter on fund investment but impact lessened in third quarter through exits on some life science investments.</li> </ul>
less		Master lease agreement with subsidiary Moomin Monogatari for operation of Metsä Village.
	Metsä business (development)	<ul> <li>FGI began leasing Metsä Village facilities to Moomin Monogatari in October 2018, based on a fixed-term lease agreement.</li> <li>New tenant (PANZA Miyazawako) started operations. Rental income up in line with higher rate of operation for parking lots following Moominvalley Park opening.</li> </ul>
		Aggregate guest count at Metsä, starting from November 2018, hit one million, as of July 26.
Ente	rtainment Service Business	<ul> <li>Various events held at Metsä Village to attract visitors. On April 26, introduced afternoon plan that enables guests to pre- purchase attraction tickets for use after three o'clock.</li> <li>In licensing business, seeking to raise profile and improve brand value of Moomins through cooperation on national tour (beginning in April) of "Moomin: The Art and the Story" and through sales of Moomin anime broadcasting rights.</li> </ul>
		Expanded consulting services to public sector. Resourcefully promoted marketing opportunities
	olic Management nsulting Business	<ul> <li>In public accounting business, promoted marketing activities for consultations on creating financial documents as well as contract services, including preparation of financial analysis reports and formation of management strategies for public enterprises.</li> <li>In regional revitalization business, promoted contract services, including discussions on introduction of public-private partnership/public financial initiative techniques to meet anticipated growth in demand.</li> <li>In urban infrastructure management systems business, undertaken by Geoplan Namtech, which was brought under consolidation in third quarter of fiscal 2018, marked stable shift in demand for maintenance and contract services. On July 1, FGI transferred some shares in Geoplan Namtech to Nippon Koei Co., Ltd. From fourth quarter, Geoplan Namtech is excluded from scope of consolidation (becomes affiliate).</li> </ul>

### Trends in Balance of Investments and Loans (FGI, FGT total)

## Balance of investments and loans climbed 31.6% from the end of fiscal 2018, reflecting transfer of Metsä Village and such applications of capital as contributions to build subdivided real estate investment products

Key components of change in first three quarters of fiscal 2019 (October 2018 – June 2019)

•	Principal investment	Capital contribution into SPC to build subdivided real estate investment products (Q2)
		Additional investment in Moomin Monogatari through funds (Q1)
•	Venture capital funds	Booked evaluation loss on some investment targets. (Q1-Q3)
		New investment into fund targeting projects/companies in life science sector. (Q3)
•	Corporate investment	Increased due to loans extended to Hanno Local Resource Utilization (Q1)

• Real estate (Metsä) Increased due to transfer of Metsä Village and additional construction. (Q1-Q3)

Total Investments and Loans by FGI and FinTech Global Trading (FGT) (including investments in subsidiaries)



Note: Does not include contribution or loans between FGI and FGT

#### Principal investment

Total of investments in securities, trade, investments in securities, equity in affiliated companies, investments in capital to affiliated companies, and investments in capital but excluding investments into venture capital funds.

#### Venture capital funds

(Investment into FinTech GIMV Fund, etc.)

#### **Corporate loans**

Total of business loans and short-term loans to subsidiaries. Does not include receivables provided for in allowance for doubtful accounts, but all subsidiary loans are booked.

#### Real estate (investment banking business)

Investment real estate and development-use real estate in the investment banking business. On the balance sheets, booked under real estate for sale in progress and real estate for sale.

#### Real estate (Metsä business)

Real estate for Metsä. Metsä Village real estate booked under real estate for sale in progress and real estate for sale. Moominvalley Park land, while legally transferred to local special purpose company, is included in this amount because on an accounting basis it is booked under FGI's noncurrent assets.

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### **Changes in Assets under Management**

Healthcare facility assets under management decreased, owing to sale of some properties. However, there was an increase paralleling progress on construction of development-style projects and entrusted assets related to the formation of subdivided real estate investment products, which fueled a 12.9% rise in assets under management within the Group as of June 30, 2018, compared with the level at the end of fiscal 2018.

Notes: 1. Healthcare facilities: Mainly housing for seniors.

2. The balance of assets under management is calculated on the basis of such factors as recent financial statements available to FAM and the acquisition cost of real estate. (Millions of yen)



### **Efforts to Promote M&A-related Services**

- ✓ With business partners, mainly accounting firms across Japan (153 agreements as of June 30, 2019), seek to cultivate business succession support services. Position is to respond to all requests regardless of client company size or business conditions.
- ✓ Holding joint seminars with business partners across Japan and seminars for accountants, including tax specialists, to support companies, particularly small and mid-sized businesses, through the use of M&As.
- ✓ May handle management support and arrangements not just business succession services.
- ✓ For business succession support, presenting problem-solving solutions matched to actual conditions at client companies. This approach includes use of FinTech Business Succession Fund.

M&A services						Ma	A-relate
No.	Transferrin	ng company	Acquiring	company	Service	<u>No.</u> 1	F
	Industry sector	Region	Industry sector	Region		2	n Cl
1	Construction	Metropolitan Tokyo	Real estate agency	Metropolitan Tokyo	Agency	3	Pa
2	Real estate rental	Tokai	Real estate rental	Metropolitan Tokyo	Agency	4	N
3	Product planning	Metropolitan Tokyo	Retail	Metropolitan Tokyo	Agency		
4	Real estate rental	Metropolitan Tokyo	Retail	Metropolitan Tokyo	Advisory		Chang
5	Real estate agency	Metropolitan Tokyo	Real estate rental	Metropolitan Tokyo	Agency	- Г	(Numbe
6	Cleaning services	Metropolitan Tokyo	Cleaning services	Metropolitan Tokyo	Advisory		200 -
7	Construction	Metropolitan Tokyo	Construction	Tohoku	Agency		150 -
8	Nursing care	Metropolitan Tokyo	Nursing care	Metropolitan Tokyo	Agency		100 -
9	Manufacturing	Metropolitan Tokyo	Travel services	Metropolitan Tokyo	Advisory		50 -
10	Communications	Metropolitan Tokyo	Interior decorator	Metropolitan Tokyo	Advisory		0 -
11	Services	Metropolitan Tokyo	Services	Metropolitan Tokyo	Advisory		
12	Environmental services	Metropolitan Tokyo	Environmental services	Metropolitan Tokyo	Advisory	L	

#### Contract status at a glance (from March 2018)

#### [M&A-related services]

No.	Industry sector	Region	Service
1	Food equipment manufacturing	Metropolitan Tokyo	Management support
2	Cleaning services	Metropolitan Tokyo	Management support
3	Patent acquisition	Metropolitan Tokyo	Finance
4	Manufacturing	Metropolitan Tokyo	Arrangements



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#### **Consolidated Balance Sheets**

	Assets	Fiscal 2018	Fiscal 2019 First Three Quarters	Change
	Current assets	9,879,178	11,558,600	1,679,421
	Cash and time deposits	4,267,738	3,229,128	(1,038,609)
1	Notes and accounts receivable, trade	644,824	550,902	(93,921)
2	Investments in securities, trade	1,017,184	1,946,758	929,573
2	Loans receivable, trade	576,924	552,070	(24,853)
3	Real estate for sale	304,516	4,210,227	3,905,711
0	Real estate for sale in progress	2,781,914	700	(2,781,214)
	Merchandise	15,298	200,681	185,382
	Other current assets	388,011	977,450	589,439
	Allowance for doubtful assets	(117,232)	(109,318)	7,913
	Noncurrent assets	4,137,093	8,824,149	4,687,056
4	Property, plant and equipment	3,317,713	7,488,408	4,170,694
5	Intangible fixed assets	343,188	830,354	487,166
0	Investments and other assets	476,191	505,387	29,195
	Total assets	14,016,272	20,382,750	6,366,478

Lower, despite bringing Rights and Brands Japan under consolidation and higher accounts receivable from credit card purchases at Metsä, owing to collection of receivables mainly from local governments for public management consulting services.

- 2 Increased, despite impairment on fund investment, owing to corporate investment and change in SPC with real estate converted to trust beneficiary rights to subsidiary status
  - Reflects completion of Metsä Village and other real estate development projects. (Some amounts transferred from real estate for sale in progress to real estate for sale.)

3

- 4 Increased with completion and transfer of Metsä Village and Moominvalley Park and work on interior and exterior features.
- 5 Bringing Rights and Brands Japan under consolidation led to higher goodwill held by this company. Anime broadcasting rights increased.
- 6 In line with agreement signed in 2017, local SPC repaid existing loans in October 2018 and then procured long-term loans totaling ¥5.6 billion.

(Thousands of yen)
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	Liabilties	Fiscal 2018	Fiscal 2019 First Three Quarters	Change
	Current liabilities	4,802,029	3,787,808	(1,014,221)
	Notes and accounts payable, trade	293,215	391,332	98,117
	Short-term loans payable	—	532,000	532,000
6	Current portion of long-term loans payable	3,586,081	1,177,583	(2,408,498)
	Accounts payable-other	317,763	612,687	294,924
	Income taxes payable	73,216	99,084	25,868
	Accrued employee bonuses	114,928	109,590	(5,338)
	Other current liabilities	416,824	865,529	448,705
	Noncurrent liabilities	663,091	7,334,204	6,671,112
6	Long-term loans payable	532,787	6,196,582	5,663,795
	Net defined benefit liability	91,640	96,518	4,877
	Deferred tax liability	2,215	866,128	863,912
	Other noncurrent liabilities	36,448	174,975	138,527
	Total liabilities	5,465,120	11,122,012	5,656,891

#### **Net Assets**

7

Share holde rs' equity	7,313,879	7,838,262	524,383
Common stock	5,551,419	6,461,911	910,492
Additional paid-in capital	4,149,561	4,997,873	848,311
Retained earnings	(2,387,101)	(3,621,522)	(1,234,420)
Accumulated other comprehensive income	(2,588)	(26,248)	(23,660)
Subscription rights to shares	54,605	64,351	9,745
Non-controlling interests	1,185,254	1,384,372	199,117
Total net assets	8,551,151	9,260,737	709,586
Total liabilities and net assets	14,016,272	20,382,750	6,366,478

#### **Consolidated Statement of Income**

						(Thouse	nds of yen)
	Fiscal 2018 First Three Quarters	Ratio to Sales		cal 2019 ree Quarters	Ratio to Sales	YoY Change Amount	YoY Change Ratio
Revenues	2,286,483	100.0%		6,689,057	100.0%	4,402,574	192.5%
Cost of revenues	967,095	42.3%	1	4,413,854	66.0%	3,446,759	356.4%
Gross profit	1,319,387	57.7%		2,275,203	34.0%	955,815	72.4%
Selling, general and administrative expenses	2,415,156	105.6%	2	3,582,887	53.6%	1,167,730	48.4%
Operating income/(loss)	(1,095,768)	(47.9)%		(1,307,684)	(19.5)%	(211,915)	-
Other income	12,163	0.5%		10,852	0.2%	(1,311)	(10.8)%
Other expenses	114,174	5.0%	3	148,947	2.2%	34,773	30.5%
Ordinary profit/(loss)	(1,197,780)	(52.4)%		(1,445,779)	(21.6)%	(247,999)	_
Extraordinary profit	291,063	12.7%	4	182,556	2.7%	(108,506)	(37.3)%
Extraordinary loss	670	0.0%		32,076	0.5%	31,405	4,684.2%
Income before income taxes	(907,387)	(39.7)%		(1,295,300)	(19.4)%	(387,912)	_
Income taxes	30,900	1.4%		56,552	0.8%	25,651	83.0%
Profit /(loss)	(938,288)	(41.0)%		(1,351,852)	(20.2)%	(413,563)	_
Profit /(loss) attributable to non-controlling interests	(63,779)	(2.8)%		(141,430)	(2.1)%	(77,651)	_
Profit /(loss) attributable to owners of parent	(874,509)	(38.2)%		(1,210,422)	(18.1)%	(335,912)	-

Due to Metsä opening in first three quarters of fiscal 2019, products and supplies purchased for merchandise sales and restaurant operations, miscellaneous costs, labor costs and licensing fees paid by newly consolidated subsidiary handling Moomin licensing business booked under cost of revenues, on consolidated basis. Higher cost of revenues also reflects inclusion of SGI (aircraft asset management), Geoplan Namtech (urban infrastructure management systems) and Rights and Brands Japan (Moomin licensing business) under consolidation from second quarter of fiscal 2018. Booked impairment of ¥360 million on corporate investment.

Higher Metsä-related personnel expenses (personnel expenses incurred in operation of Metsä Village and Moominvalley Park booked under cost of revenues after respective opening), advertising and promotion costs and other miscellaneous costs. Expenses, especially at SGI, Rights and Brands Japan and Geoplan Namtech, which came under consolidation after second quarter of fiscal 2018, added to increase. Investment banking business recorded higher personnel expenses due to increase in staffing and higher transaction arrangement costs.

3 Interest expense rose ¥54 million, to ¥105 million, mainly reflecting loans and leases related to Metsä.

2

Includes ¥120 million gain in change on equity through third-party allocation of shares in Adacotech, and ¥58 million in gain on sales of subsidiaries and associates.

### **Changes in Key Financial Data**

		Fiscal 2014	Fiscal 2015	Fiscal 2016	Fiscal 2017	Fiscal 2018	First Three Quarters Fiscal 2019
Revenues	(millions of yen)	3,911	5,429	7,485	7,182	3,689	6,689
Gross profit	(millions of yen)	2,398	2,495	1,496	1,626	2,261	2,275
Operating income/(loss)	(millions of yen)	555	115	(1,031)	(1,319)	(1,072)	(1,307)
Ordinary income (loss)	(millions of yen)	684	237	(1,369)	(1,341)	(1,227)	(1,445)
Profit /(loss) attributable to owners of parent	(millions of yen)	923	224	(1,384)	(1,358)	(820)	(1,210)
Net assets	(millions of yen)	5,534	7,879	6,312	5,326	8,551	9,260
Total assets	(millions of yen)	7,452	11,958	10,975	12,932	14,016	20,382
Net assets per share	(yen)	37.41	48.31	38.66	29.64	39.31	38.84
Net income (loss) per share	(yen)	6.92	1.48	(8.56)	(8.39)	(4.79)	(6.22)
Diluted net income (loss) per share	(yen)	6.89	1.47	-	-	-	-
Equity to total asset ratio	(%)	73.9	65.4	57.0	37.1	52.2	38.3
Equity to net income ratio	(%)	22.5	3.4	(19.7)	(24.6)	(13.5)	-
Price earning ratio (PER)	(times)	9.2	84.7	-	-	-	-
Cash flow from operating activities	(millions of yen)	(2,208)	(1,791)	(1,305)	(1,153)	(2,978)	-
Cash flow from investing activities	(millions of yen)	509	(644)	(302)	(1,026)	(2,008)	-
Cash flow from financing activities	(millions of yen)	2,065	4,761	(751)	2,937	5,771	-
Cash and cash quivalents at the end of the fiscal year	(millions of yen)	2,024	4,612	2,240	2,969	3,847	-
Number of employees(consolidated) (part-time employees)	(employees)	109(7)	117(8)	114(20)	143(27)	156(42)	192(209)
Number of employees(non- consolidated)(part-time employees)	(employees)	24(3)	38(3)	45(8)	40(6)	38(5)	40(5)

FGI executed a stock split on April 1, 2014, that split each share into 100 shares. Consequently, net assets per share, net income (loss) per share and net income per share after adjustment for diluted shares have been calculated as if the aforementioned stock split had occurred at the beginning of fiscal 2013.

### **Corporate Data: FinTech Global Incorporated**

Head office	Meguro Central Square 15th Floor, 3-1-1, Kamiosaki, Shinagawa-ku, Tokyo 141-0021				
Establishment	December 7, 1994				
Representative	Nobumitsu Tamai, President and Chief Executive Officer				
Date of listing	June 8, 2005				
Securities Code	8789 (TSE Mothers)				
Fiscal year-end	September 30				
Main business	<ul> <li>I. Investment banking business</li> <li>II. Public management consulting business</li> <li>III. Entertainment service business</li> </ul>				
Number of issued shares	201,109,600shares (As of June 30, 2019)				
Minimum trading unit	100				
Capital stock	¥6,461 million (As of June 30, 2019)				
Net assets (consolidated)	¥9,260 million (As of June 30, 2019)				
Major shareholders (As of March 31, 2019)	Nobumitsu Tamai         20,095,500 shares (9.99%)           Yuko Fujii         3,576,400 shares (1.78%)				
Number of employees	Consolidated: 192 (As of June 30, 2019, excludes temporary staff)				

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# Disclaimer

Certain statements made in these materials, including some management targets, may contain forward-looking statements which reflect management's views and assumptions. Management targets represent goals that management will strive to achieve through the successful implementation of business strategies for the FGI Group. The Group may not be successful in implementing its business strategies, and management may fail to achieve its targets. Management targets and other forward-looking statements involve current assumptions of future events as well as risks and uncertainties that could significantly affect expected results, including adverse economic conditions in Japan, the United States or other countries; declining real estate and/or stock prices; additional corporate bankruptcies or additional problems in business sectors to which Group companies lend; difficulties or delays in integrating businesses and achieving desired cost savings; increased competitive pressures; changes in laws and regulations applicable to the Group's businesses; and adverse changes in Japanese economic policies.

To the extent materials containing forward-looking statements remain in available documents, we have no obligation nor the intent to update such forward-looking statements.

### FGI

### FinTech Global Incorporated

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