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Summary of Financial Statements for the First Quarter of Fiscal 2021 <under Japanese GAAP>

February 9, 2021

Company Name: FinTech Global Incorporated (Code Number: 8789 TSE 2nd Section)

(URL: <u>http://www.fgi.co.jp/english/</u>) TEL: +81-50-5864-3978

Representative: President and Chief Executive Officer Name: Nobumitsu Tamai

Contact: Executive Vice President, Senior Executive Officer Name: Seigo Washimoto

Scheduled date for filing of securities report: February 12, 2021 Scheduled date of commencement of dividend payment: —

Preparation of explanatory materials for quarterly financial results: Yes
Information meetings arranged related to quarterly financial results: None

(Rounded down to the nearest million)

1. Consolidated results for the first quarter of fiscal 2021 (October 1, 2020 – December 31, 2020)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

			Operating income/(loss)		Ordinary profit/(loss)		Profit/(loss) attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First quarter of fiscal 2021	2,020	(8.6)	53	_	9	_	(63)	_
First quarter of fiscal 2020	2,209	116.6	(258)	_	(297)	_	(284)	_

(For reference) Comprehensive income:

0 million yen for the first quarter of fiscal 2021 (-)% (313) million yen for the first quarter of fiscal 2020 (-)%

	Net income/(loss) per share	Net income/(loss) per share (diluted)
	Yen	Yen
First quarter of fiscal 2021	(0.31)	_
First quarter of fiscal 2020	(1.42)	_

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
First quarter of fiscal 2021	16,759	7,199	36.5
Fiscal 2020	16,583	7,304	37.7

(For reference) Shareholders' equity:

6,112 million yen for the first quarter of fiscal 2021

6,258 million yen for fiscal 2020

2. Dividends

			Dividend per share		
	End of first quarter	End of second quarter	End of third quarter	End of fiscal year	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal 2020	_	0.00	_	0.00	0.00
Fiscal 2021	_				
Fiscal 2021 (Forecast)		0.00	_	0.00	0.00

(Note) Change from the latest dividend forecast: None

3. Consolidated financial forecasts for fiscal 2021 (October 1, 2020 – September 30, 2021)

(Percentages indicate year-on-year changes.)

/		Revenues		Operating inco	ome	Ordinary pro	ofit	Profit/(loss) attribution owners of the p		E.P.S.
		Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
	Fiscal 2021	9,000	31.6	540	-	370	_	250	_	1.24

(Note) Change from the latest consolidated financial forecasts: None

Forecast for the first two quarters of fiscal year ending September 30, 2021 has not been made.

*Notes

- (1) Changes in significant subsidiaries during the period: None
- (2) Adoption of specific accounting policies for quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatements:
 - (a). Changes in accounting policies required by accounting standard: None
 - (b). Changes other than those in (a) above: None
 - (c). Changes in accounting estimates: None
 - (d). Restatements: None
- (4) Number of shares issued (common shares)

1. Number of shares issued (including treasury stock):

2. Number of shares of treasury stock:

3. Average number of shares issued during the first quarter:

201,115,600 shares in the first quarter of fiscal 2021

201,114,600 shares in fiscal 2020

shares for the first quarter of fiscal 2021
shares for fiscal 2020

201,115,013 shares in the first quarter of fiscal 2021 201,111,709 shares in the first quarter of fiscal 2020

The forward-looking statements included in this summary of financial statements are based on the assumptions, forecasts, and plans of the Company as of the date on which this document is made public. The Company's actual results may differ substantially from such statements due to various risks and uncertainties. For such performance forecasts, please refer to

- "1. Qualitative Information on Business Results and Financial Position
- (3) Information on Forward-Looking Statements, including Consolidated Performance Forecasts"

^{*} This summary of financial statements is exempt from the review procedures.

^{*} Explanation of the appropriate use of performance forecasts and other related items.

1. Qualitative Information on Business Results and Financial Position

(1) Business Results

In the first quarter—October 1, 2020 to December 31, 2020—of the fiscal 2021 consolidated accounting period for FinTech Global Incorporated (FGI) ending September 30, 2021, the investment banking business pursued arrangement activities, with an emphasis on private equity investments to address such issues as business succession. In the Metsä business, the focus was on an account-balancing strategy based on cost reduction to offset the impact of fewer guests due to the COVID-19 pandemic. Once measures were in place to prevent the spread of COVID-19, Metsä endeavored to attract guests by presenting appealing events and offering ways to better enjoy the site. These efforts helped push the guest count in a positive direction. In the licensing-related business, branding was the key to wider market interest in access to Moomin character use.

Consolidated results for the first quarter of fiscal 2021 were mixed. Despite a favorable trend in advisory services related to private equity investment and demand for aircraft asset management, a 21.0% year-on-year drop in the number of visitors to Metsä over the corresponding period a year ago limited revenue potential. Consequently, revenues fell 8.6% year on year, to \(\frac{4}{2}\),020 million. But gross profit climbed 18.6%, to \(\frac{4}{825}\) million, reflecting higher revenues, mainly from arrangement services with low cost of revenue ratio in the investment banking business. Selling, general and administrative expenses decreased 19.1%, to \(\frac{4}{772}\) million, owing to progress in cost reduction groupwide, especially at Metsä, that began in fiscal 2020. Consequently, FGI recorded operating income, at \(\frac{4}{53}\) million, compared with an operating loss of \(\frac{4}{297}\) million a year ago. In addition, while the Company posted a quarterly loss attributable to owners of the parent, at \(\frac{4}{63}\) million, this was a much lighter shade of red than in the first quarter of fiscal 2020, when the loss was \(\frac{4}{284}\) million. The quarterly loss of fiscal 2020 is due to \(\frac{4}{252}\) million in quarterly profit attributable to non-controlling interests.

(Unit: Millions of yen)

	E' . O	`	. Willions of yen,
	First Quarter of Fiscal 2020	First Quarter of Fiscal 2021	YOY Change
Revenues	2,209	2,020	(189)
Investment banking business	555	812	257
Public management consulting business	64	62	(1)
Entertainment service business	1,647	1,223	(423)
Elimination	(57)	(78)	(20)
Gross profit	696	825	129
Investment banking business	316	499	183
Public management consulting business	33	38	5
Entertainment service business	376	327	(49)
Elimination	(29)	(39)	(9)
Operating income/ (loss) [Segment income/ (loss)]	(258)	53	312
Investment banking business	(71)	142	213
Public management consulting business	(7)	(2)	4
Entertainment service business	(18)	47	66
Elimination or corporate expenses	(161)	(134)	26
Ordinary income/ (loss)	(297)	9	306
Income /(Loss) before income taxes	(294)	11	305
Income/ (Loss) attributable to owners of parent	(284)	(63)	221

A breakdown of performance by business segment is presented below. Revenues include intersegment revenues and transfers.

a. Investment Banking Business

In the investment banking business, revenue increased, paralleling higher demand for advisory and fund

formation services to facilitate business succession projects as well as requests from financial institutions and owners (lessors) for technical services, such as aircraft inspection and aircraft returns, which arose as a consequence of the COVID-19 pandemic. Selling, general and administrative expenses decreased, reflecting efforts to build on the cost-cutting success achieved in fiscal 2020, especially in the area of personnel costs.

As a result, the investment banking business generated ¥812 million in revenue, soaring 46.4% year on year. In addition, the segment returned to profitability, with income of '¥142 million, compared with a loss of ¥71 million a year ago.

b. Public Management Consulting Business

In the public management consulting business, the public accounting business directed efforts into marketing activities to promote consultations for creating financial documents based on unified standards for local governments as well as contract services, including preparation of financial analysis reports, introduction of public enterprise accounting and the formation of management strategies for public enterprises, with a particular emphasis on large local governments and authorities.

The regional revitalization business focused on contract services, including discussions pursuant to the introduction of public-private partnership/public financial initiative techniques, for which demand is expected to grow.

The segment saw revenues slip 3.1% year on year, to ¥62 million, and while a loss of ¥2 million was recorded, it was an improvement over the ¥7 million loss booked a year ago.

c. Entertainment Service Business

Moomin Monogatari's Moominvalley Park and Rights and Brands' Moomin character licensing business are the two wheels of the entertainment service business cart. The basic strategy for the segment hinged on expanding licensing fees through wider demand in Japan through enhanced Moomin branding.

At Metsä, which includes Moominvalley Park, thorough measures to prevent the spread of COVID-19 were put in place, and then the push was on to draw crowds through various events and enhanced services. An autumn event was Moominvalley Park Harvest, which ran from September 12, 2020 through November 8, 2020. Winter events included Winter Wonderland, which opened on November 21, 2020 and continues through March 7, 2021, and Adventure Walk, an experience-style nighttime attraction. The appeal of these events brought 240,000 people to the site during the first quarter of fiscal 2021, up 37.2% over the immediately preceding fourth quarter of fiscal 2020. However, the first-quarter guest count was 21.0% less than in the first quarter of fiscal 2020, when the pandemic was not an influencing factor. Challenging conditions continue to affect operations. Consequently, Metsä-related revenues stalled at \quartar \quartar \text{million}, down 33.1% year on year.

In the licensing business, growth was temporarily dulled in fiscal 2020 when the government called a state of emergency that forced many events to cancel and large commercial facilities, which are a key sales channel for licensees to market their merchandise, to close in April and May 2020. Later, when the economy reopened, signs of recovery emerged. As part of the effort to reinforce the Moomin brand, the licensing business is involved in "Moomin: The Art and the Story," a selection of original Moomin artwork that began touring Japan in April 2019. The exhibit was held in Sapporo and Kumamoto during the first quarter of fiscal 2021, and in Shizuoka from January 2021. Although the pandemic precluded events and activities, Rights and Brands worked with licensees to hammer out various plans to keep the Moomin profile high. As a result, the licensing business posted revenues of \mathbf{\frac{x}{3}73} million, down 0.8% year on year, rebounding close to the pre-pandemic level.

All told, the entertainment service business saw revenues drop 25.7% year on year, to ¥1,223 million. On a positive note, the segment turned a profit, at ¥47 million, compared with a loss of ¥18 million a year ago. This reflects a rally in Metsä guest count and efforts to balance accounts at the operating profit stage cost-cutting measures as well as a favorable shift in the licensing business.

(2) Consolidated Financial Position

Assets

Total assets at the end of the first quarter of fiscal 2021 stood at ¥16,759 million, up 1.1% from the end of fiscal 2020 on September 30, 2020. The change reflects an increase of ¥364 million in accounts receivable, trade, which offset a decrease of ¥138 million in property, plant and equipment due to depreciation and amortization on Moominvalley Park buildings and interior and exterior fixtures.

Liabilities

Total liabilities settled at ¥9,560 million at the end of the first quarter of fiscal 2021, up 3.0% from the end of fiscal 2020 on September 30, 2020. The change is primarily due to increases of ¥184 million in accounts payable, trade and ¥78 million in long-term loans payable, which outweighed decreases of ¥42 million in short-term loans payable, ¥67 million in current portion of long-term loans payable, ¥55 million in accrued employee bonuses and ¥56 million in lease obligations on noncurrent liabilities.

Net assets

Net assets at the end of the first quarter of fiscal 2021 amounted to ¥7,199 million, down 1.4% from the end of fiscal 2020 on September 30, 2020. The change is mainly due to additional paid-in capital of ¥21 million, a quarterly loss attributable to owners of the parent as well as a decrease of ¥130 million in retained earnings owing to removal of Adacotech, previously an affiliate, from the scope of companies accounted for by the equity method.

(3) Information on Forward-Looking Statements, including Consolidated Performance Forecasts

(Unit: Millions of yen) Profit/(loss) Operating Ordinary income attributable to Revenues income (loss) (loss) owners of the parent Fiscal 2021 9,000 540 370 250 (forecast) Fiscal 2020 6,841 (992)(1,135)(1,186)(actual) YOY change 31.6% (ratio) YOY change 1,436 2,158 1,532 1,505 (amount)

The consolidated performance forecast for fiscal 2021, ending September 30, 2021, is unchanged from the outlook presented the summary of financial statements for fiscal 2020 released on November 10, 2020.

The investment banking business will continue to promote formation of arrangements, including deals for private equity investment. Management also expects to exit corporate investments and asset investments. This should contribute significantly to business results. Metsä saw a huge decrease in guest count when the government called a state of emergency in January 2021, and the situation remains very challenging from a business perspective at the current time. Nevertheless, brisk investment banking business should offset any decreases in Metsä results, so management has decided that revisions to the consolidated performance forecast are unnecessary.

Note that the consolidated performance forecast is based on information currently available to management and certain assumptions deemed reasonable. Actual results may differ substantially from expectations for a variety of reasons.

2. As of and for the three months ended December 31, 2020

(1) Quarterly Consolidated Balance Sheets

		(Unit: Thousands of yen		
	Fiscal 2020 (As of September 30, 2020)	First Quarter of Fiscal 2021 (As of December 31, 2020)		
Assets				
Current assets				
Cash and time deposits	2,162,069	2,185,77		
Accounts receivable, trade	564,724	929,34		
Investments in securities, trade	1,128,045	1,122,76		
Loans receivable, trade	514,798	477,09		
Real estate for sale	3,999,865	3,999,86		
Merchandise	257,591	233,41		
Other	272,878	378,91		
Allowance for doubtful accounts	(96,718)	(117,309		
Total current assets	8,803,255	9,209,86		
Noncurrent assets				
Property, plant and equipment				
Buildings and structures	5,372,766	5,378,73		
Accumulated depreciation	(327,629)	(376,436		
Buildings and structures, net	5,045,136	5,002,29		
Other	1,660,769	1,565,30		
Total property, plant and equipment	6,705,906	6,567,59		
Intangible fixed assets				
Goodwill	137,969	136,63		
Other	462,787	474,08		
Total intangible fixed assets	600,756	610,72		
Investments and other assets				
Investments in securities	145,711	59,41		
Long-term loans receivable	41,668	39,58		
Deferred tax assets	9,033	3,43		
Other	277,438	269,06		
Allowance for doubtful accounts	(220)	(83		
Total investments and other assets	473,630	371,40		
Total noncurrent assets	7,780,293	7,549,72		
Total assets	16,583,548	16,759,58		

	Fiscal 2020 (As of September 30, 2020)	First Quarter of Fiscal 2021 (As of December 31, 2020)
Liabilities	(12 010 4 2000 00, 2020)	(Fig. 61 2 555 Mic 41 2 1, 2 0 2 0)
Current liabilities		
Accounts payable, trade	109,597	294,162
Short-term loans payable	69,701	26,800
Current portion of long-term loans payable	615,111	547,517
Income taxes payable	97,250	117,047
Lease obligations	222,578	224,502
Provision for bonuses	130,666	74,669
Other	1,088,523	1,314,595
Total current liabilities	2,333,428	2,599,294
Noncurrent liabilities		
Long-term loans payable	6,125,744	6,204,710
Lease obligations	581,872	525,019
Deferred tax liabilities	96,324	84,664
Retirement benefit liability	108,259	112,799
Other	33,536	33,536
Total noncurrent liabilities	6,945,738	6,960,731
Total liabilities	9,279,166	9,560,025
Net assets		
Shareholders' equity		
Common stock	6,462,062	6,462,099
Additional paid-in capital	5,016,132	4,994,549
Retained earnings	(5,183,778)	(5,313,894)
Total shareholders' equity	6,294,416	6,142,754
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(3,380)	(4,339)
Foreign currency translation adjustment	(32,833)	(26,165)
Total accumulated other comprehensive income	(36,213)	(30,504)
Stock acquisition rights	64,045	60,981
Non-controlling interests	982,133	1,026,327
Total net assets	7,304,381	7,199,558
Total liabilities and net assets	16,583,548	16,759,584

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income Quarterly Consolidated Statements of Income

		(Unit: Thousands of yen)
	First Quarter of Fiscal 2020	First Quarter of Fiscal 2021
	(From October 1, 2019	(From October 1, 2020
	to December 31, 2019)	to December 31, 2020)
Revenues	2,209,465	2,020,237
Cost of revenues	1,512,927	1,194,342
Gross profit	696,537	825,894
Selling, general and administrative expenses	955,454	772,773
Operating income/(loss)	(258,917)	53,120
Non-operating income		
Interest income	268	264
Dividend income	_	655
Foreign exchange gains	4,500	_
Subsidy income	_	650
Gain on sales of investment securities	_	1,551
Other	_	27
Total non-operating income	4,768	3,148
Non-operating expenses		
Interest expense	33,071	32,809
Share of loss of entities accounted for using equity method	7,935	3,232
Foreign exchange losses	_	9,796
Other	1,862	1,212
Total non-operating expenses	42,869	47,051
Ordinary profit/(loss)	(297,017)	9,218
Extraordinary income		
Gain on reversal of stock acquisition rights	4,486	3,031
Total extraordinary income	4,486	3,031
Extraordinary losses	·	·
Loss on retirement of non-current assets	_	801
Loss on valuation of investments in capital	2,140	_
Loss on valuation of shares of subsidiaries and associates	_	320
Total extraordinary loss	2,140	1,122
Income/(Loss) before income taxes	(294,671)	11,128
Income taxes (current)	19,304	27,776
Income taxes (deferred)	(16,603)	(5,895)
Total income taxes	2,701	21,880
Profit/(Loss)	(297,372)	(10,752)
Profit/(Loss) attributable to non-controlling interests	(12,488)	52,269
Profit/(Loss) attributable to owners of the parent	(284,884)	(63,021)
1 10110 (Loss) an ionable to owners of the patent	(204,004)	(05,021)

(Unit: Thousands of yen

		(Onice Thousands of Jen)
	First Quarter of Fiscal 2020	First Quarter of Fiscal 2021
	(From October 1, 2019	(From October 1, 2020
	to December 31, 2019)	to December 31, 2020)
Profit/(Loss)	(297,372)	(10,752)
Other comprehensive income		
Valuation difference on available-for-sale securities	(290)	(959)
Foreign currency translation adjustment	(16,185)	11,878
Total other comprehensive income	(16,476)	10,919
Comprehensive income	(313,849)	166
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(296,213)	(57,312)
Comprehensive income attributable to non-controlling interests	(17,635)	57,479

(3) Notes to Quarterly Consolidated Financial Statements (Assumption of Going Concern)

Not applicable.

(Significant Change in Shareholders' Equity) Not applicable.

(Additional Information)

(Accounting estimates related to impact from spread of COVID-19)

There is no material change concerning the assumption, and the accounting estimates based on it, about how COVID-19, the disease caused by the new coronavirus, will spread further and influence economic and corporate activities, when it will subside, etc., which were stated in the Additional information section of the Annual Securities Report for the previous fiscal year.

(Segment Information)

I. Three months ended December 31, 2019 (October 1, 2019 to December 31, 2019)

1. Information about the amount of revenues, profits or losses pursuant to each reporting segment

(Thousands of yen)

		Reporting S	Segments			
	Investment Banking Business	Public Management Consulting Business	Entertainment Service Business	Total	Adjustment (Note 1)	Consolidated (Note 2)
Revenues						
Revenues to third party	500,998	61,240	1,647,225	2,209,465	_	2,209,465
Inter-segment revenues and transfers (Note 3)	54,073	3,000	200	57,274	(57,274)	
Total	555,072	64,240	1,647,426	2,266,739	(57,274)	2,209,465
Segment income (loss)	(71,498)	(7,452)	(18,521)	(97,472)	(161,444)	(258,917)

Notes:

- 1. Adjustment of segment income (loss), at \$ (161,444) thousand, includes elimination of transactions among segments of \$62,657 thousand and corporate expenses of \$ (224,101) thousand, which are not allocatable to reporting segments. Corporate expenses are mainly general and administrative expenses, which do not belong to any reporting segments.
- 2. Segment income (loss) is reconciled with operating loss in the quarterly consolidated statements.
- 3. Intersegment revenues and transfers in the investment banking business include Metsä Village rental income of ¥43,973 thousand that FGI, under the investment banking business, receives from Moomin Monogatari, a consolidated subsidiary under the entertainment service business.

II. Three months ended December 31, 2020 (October 1, 2020 to December 31, 2020)

1. Information about the amount of revenues, profits or losses pursuant to each reporting segment

(Thousands of yen)

	Reporting Segments					,
	Investment Banking Business	Public Management Consulting Business	Entertainment Service Business	Total	Adjustment (Note 1)	Consolidated (Note 2)
Revenues						
Revenues to third party	762,118	59,280	1,198,837	2,2020,237	_	2,020,237
Inter-segment revenues and transfers	50,445	3,000	24,599	78,045	(78,045)	_
Total	812,563	62,280	1,223,437	2,098,282	(78,045)	2,020,237
Segment income (loss)	142,292	(2,675)	47,964	187,582	(134,461)	53,120

Notes:

^{1.} Adjustment of segment income (loss), at \$ (134,461) thousand, includes elimination of transactions among segments of \$55,842 thousand and corporate expenses of \$ (190,303) thousand, which are not allocatable to reporting segments. Corporate expenses are mainly general and administrative expenses, which do not belong to any reporting segments.

^{2.} Segment income (loss) is reconciled with operating income in the quarterly consolidated statements.